



NCMA News

Rhode Island Chapter



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APRIL 2014

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- **President:**
Richard Cambra
- **Secretary:**
Elizabeth Goetz
- **Treasurer:**
Chuck French
- **Education & Training:**
Mike Mahony
- **Marketing:**
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- **Programs:**
David Horne

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President's Message

Richard Cambra,
McLaughlin Research Corporation

First, I would like to thank the National Contract Management Association (NCMA) Rhode Island Chapter Executive Board, Committee Chairs, and Committee Members for their dedication and contributions to our success. A special thanks to the Marketing Committee Chair and Members for their vision in assembling our inaugural newsletter for the Rhode Island Chapter. The NCMA-RI is now recognized as one of the best NCMA Chapters in the country, winning the Golden and Silver "Walter R. Graalman Awards for excellence."

The Rhode Island Chapter was chartered on September 14, 1976 as a 501 c (6) Non-Profit with the mission to create standards for the profession. This includes the obligation to abide by a professional Code of Ethics. Creating programs and services to help individuals enter and progress in the field, ranging from educational and certification programs to conference and networking opportunities, is a vital part of our mission as is, expanding advocacy and outreach for the profession continues to be central to our mission.

Everyone working with the NCMA-RI Chapter is a volunteer from industry or government. They work tirelessly to bring the membership thoughtful and exciting programs, speakers, training, and outreach. In the last three years we have given \$3,000 to deserving Rhode Island College students to help prepare them for a career in contract management.

With the NCMA-RI Program Year 2013-2014 in full swing, let me quickly update you on our events so far:

- Hosted a members connect at our Annual Summer Social July 23, 2013
- Supported the first NUWCDIVNPT Small Business Product Vendor Industry Day, October 10, 2013
- Sponsored, along with the RI PTAC and the Newport County Chamber of Commerce, the Service Disabled and Veterans Owned Small Business 7th Annual Matchmaking events and Training Conference, hosted by NUWCDIVNPT at the Officer's Club in Newport. November 20, 2013
- Hosted "Government Property; A Hot Button Issue!" by Robby Ragos CFE, CPPA, CRMA, Industrial Supply Property Management Specialist, from DCMA Hartford, CT
- Supported Seaport-E Council Meeting December 11, 2013.

In the newsletter you will read about all the exciting events we have planned for you. If you're not currently a member, please consider joining and supporting your local Chapter.

Richard Cambra,
President National Contract Management Association Rhode Island Chapter



Secretary's Message

Elizabeth Goetz, SEA CORP

Want to know what's going on? Have a desire to stay in the loop? Here's how you can guarantee that you'll never lose contact with NCMA RI:

The chapter routinely sends out emails and invites to activities and events we think our membership will love! The best way to be certain you never miss an email is to become a member of our chapter. If you are already a member of NCMA but belong to another chapter, it's easy to switch! In fact, when members join NCMA, they are assigned to the nearest chapter in the area of the address provided unless a specific chapter is requested. For instance, perhaps you live in New Hampshire but want to learn about what NCMA Rhode Island is doing. You can easily contact NCMA HQ Membership Services to be assigned to the Rhode Island chapter by either sending a request to memberservices@ncmahq.org or contacting the NCMA Member Services team toll free at (800) 344-8096, Mon-Fri 8:30am-5pm EST.

We want to keep you in the loop so please make the switch and join us!



Treasurer's Message

Chuck French, IR Technologies

NCMA has installed PayPal on our website so you can pay for any of our events using your credit card and avoiding the lines of people that are paying at the door. To make a payment go onto our site and click the events tab. A page will appear listing all of the events that have been scheduled. You will find a button next to the events that we can take money for your payment by PayPal. Click the button and follow the instructions.

There are some Government and a few Corporate card where the organization has blocked the use of PayPal. I have only encountered this problem once in the three years I have been handling PayPal payments.

If you are paying for more than one person, you cannot list the names of more than one person each time you click the button. You have two choices. You can push the button and go through the process for each person you want to pay for or you can pay a lump sum for the number of people you are paying for and when you come to registration for the event tell us the names of the people you have paid for. If you have any problems feel free to contact me at chuck@ir-tech.com.

April 2014

29

Tuesday

Small Business Round Table:

Small Business to Large Business Reverse Matchmaking

29 April 2014

1000-1300

Best Western the Mainstay Inn

Small business overview presentations / introductions followed by a lunch and networking event.

Small Business Round Table Coordinator: Tony Hill, BAH Lead Associate at hill_charles@bah.com (tel) 401-845-6822



Education and Training

Mike Mahony, Netsimco Inc.

The Education and Training Committee is hard at work to make 2014 a year to remember. Our plan is to provide substantive and informative education and training events that resonate with our members whether they are working at a big business, small business or are a recent college graduate. We will build upon a growing list of education and training “Hot Topics” by talking to the local companies who do their own Contract Management. On 12 FEB 2014, we hosted a meeting with all RI College and University Deans to discuss Contract Management and some opportunities available for graduates in the field. The following is an email quote from one of the Deans in attendance: **“I appreciated the invitation to learn about the NCMA, the information was quite helpful and conversation inspiring. We’re certainly looking forward to learning more and moving this forward to connect our students with actual internship and job opportunities as available!”** Two of our Education and Training committee members also attended a panel at Providence College to discuss professional opportunities in the Contract Management field on 7 MAR 2014.



Certifications: The CPCM, CFCM, and CCCM are certifications awarded to candidates who meet rigorous standards, including experience, education, training, and knowledge. They are professional designations of distinction, and carry the respect of their peers in the profession. The NCMA professional certification program is designed to elevate professional standards, enhance individual performance, and distinguish those who demonstrate knowledge essential to the practice of contract management. Our Committee plans on providing easier access to these courses and tracking the various requirements for certification.

Upcoming Events:

- April 24, 2014 [Government Contractors and the Cyber Threat: Practical Steps Toward Compliance with the Government’s New Cybersecurity Requirements](#)
Webinar
- May 8, 2014 [Addressing the Government Contracting and Export Control Risks in Your Global Supply Chain](#)
Webinar

33rd Annual Government Contract Management Symposium 2014



Washington Marriott Wardman Park | Washington, DC

November 3–4, 2014

Building the Contract Management Structure for Continued Business Growth

Join us for NCMA’s 33rd Annual Government Contract Management Symposium (GCMS), November 3–4, 2014, in Washington, DC, at Washington Marriott Wardman Park. Held in the Washington, DC, Metro Area, GCMS consistently draws in over 1,000 contracting, procurement, and acquisition professionals.

Featuring influential speakers and progressive sessions, the content that will be covered this year will allow attendees to learn and be a part of achieving continued growth in contract management. Check back soon to learn more about the topics to be covered at this year’s event, as well as the other numerous benefits of your attendance.



Marketing

Amy Burrell, Patrona Corporation

The NCMA-RI Marketing Committee has been looking for new and innovative ways to get the word out! The NCMA-RI Chapter does so many amazing things for the contracting industry and we want to make sure that you (our member, potential member, affiliate, etc.) and your associates know about it!

Some ways that YOU can help spread the word is:

- Visit our NCMA-RI Chapter LinkedIn Page and start a conversation!
- SPREAD THE NEWS! Forward this newsletter to your associates.
- Join us, and bring a friend, for one of our wonderfully informative Small Business Round Table (SBRT) Events!
- Have a drink, meet some people and spread the word at one of our NCMA Socials!
- Share the NCMA Website Link (www.ncma-ri.org) with your associates and they can see what events are coming up!

We are always looking for individuals and companies to help us with our mission. If you have some marketing ideas or want to join our team, please contact Amy Burrell at Aburrell@PatronaCorp.com (603.516.0363).



Membership

Tracy Hamilton, Mikel Inc.

The NCMA Rhode Island Chapter currently has 89 dedicated members.

Join us today! If you are interested in becoming a member:

1. Go to www.ncmahq.org
2. Click on the Membership tab
3. Click on Join

On that page you will find the NCMA Membership Rates and a membership application. Please write "RI Chapter" under Chapter Preference.

**Group memberships are also available.

If you have any questions, contact me at Tracy.Hamilton@mikelinc.com

2015 NCMA Board of Director and Committee Volunteers Needed

If you are interested in joining our innovative Board of Directors, please contact Richard Ferro, Elections and Nominations Chair, NCMA RI at rlfms@cox.net or e-mail us at ncmarichapter@gmail.com



National Office Liaison

Richard Ferro, RLF Management Services

Stay current and knowledgeable with the many education opportunities offered by NCMA. In addition to our local chapter opportunities, three national conferences will take place in 2014 in addition to the many webinars offered by the National organization. For more information, go to www.ncmahq.org.

The Contract Management Leadership Development Program (CMLDP) is designed to help develop the next generation of contract management leaders through an intensive yearlong educational experience. Program participants will receive 180 hours of top quality training in fundamental leadership, association volunteerism, NCMA governance, and contract management. The program is quite relevant to contract management professionals regardless of their employer, location, or industry. Applications for the coming year will be accepted between May 1 and June 30, 2014. For more information, go to www.ncmahq.org, then to the Professional Development drop down menu.



Programs

David Horne, Applied Physical Sciences Corp.

A committee of nearly 20 members has been working for months to prepare for the NCMA RI Chapter sponsored **NCMA RI Industry Day** to be held on June 25th.

At this day-long event, Departments of the Naval Undersea Warfare Center (NUWC) Division Newport will be providing 2-year long-range acquisition forecast of upcoming procurements. Attendees from industry will have opportunities to meet one-on-one with Department Heads (or designees), and Technical Department Acquisition Advocates after their presentations.

NUWC Commander, Rear Adm. David M. Duryea will be our Keynote Speaker for the event. Also, we will present a message from the Honorable Senator from Rhode Island Senator Jack Reed Chairman of both the Appropriations and Armed Service Committee.

This program usually held once every two years should again be well attended in 2014. The RI Chapter is excited about playing a supporting role in bringing NUWC and Industry together to benefit the warfighter.



Small Business Innovation Research Program Overview

Have you heard about “The Small Business Innovation Research (SBIR) program”? This is a great program that encourages domestic small businesses to engage in Federal Research/Research and Development (R/R&D) that has the potential for commercialization. Through a competitive awards-based program, SBIR enables small businesses to explore their technological potential and provides the incentive to profit from its commercialization. By including qualified small businesses in the nation's R&D arena, high-tech innovation is stimulated and the United States gains entrepreneurial spirit as it meets its specific research and development needs.

SBIR-Participating Agencies:

Each year, Federal agencies allocate 2.5 percent of their R&D budget to these SBIR programs. Currently, eleven Federal agencies participate in the program. These agencies designate R&D topics in their solicitations and accept proposals from small businesses. Awards are made on a competitive basis after proposal evaluation.

Solicitation Schedule:

The Department of Defense issues three SBIR and two STTR solicitations for proposals annually. Each solicitation has a pre-release, open and close. During the pre-release period the government is not accepting proposals, but small businesses can discuss technical questions directly with the topic authors (contact information available in each topic). Once the solicitation is open, direct questions with the topic authors are no longer allowed, but technical questions may be submitted anonymously through the [SBIR Interactive Topic Information System \(SITIS\)](#).

Solicitation No.	Pre-Release:	Open Period:	Close Date:
DoD STTR 2014.A	February 3, 2014	March 5, 2014	April 9, 2014
DoD SBIR 2014.2	April 23, 2014	May 23, 2014	June 25, 2014
DoD SBIR 2014.3	August 21, 2014	September 22, 2014	October 22, 2014
DoD STTR 2014.B	August 21, 2014	September 22, 2014	October 22, 2014

A list of other Federal Government SBIR solicitations is available at [SBIR.gov](#).

By: Kimberly Sant, *Engineering Services Network, Inc.*

Upcoming Events:

June 2014

25

Wednesday

NCMA RI CHAPTER INDUSTRY DAY 2014

June 25, 2014 – Crowne Plaza at the Crossings, Warwick RI

July 2014

TBD

Wednesday

NCMA RI CHAPTER SUMMER SOCIAL

July 2014 – Kempaenaar’s Clambake (323 Valley Road, Middletown, RI)

More information on the venue site: <http://newportclambakes.com>.

We will be serving light appetizers to include cheese & crackers, fresh vegetables & dip and clam cakes. A cash bar will also be available.



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