



# NCMA News

## Rhode Island Chapter



VOLUME II

JANUARY 2016

**BOARD MEMBERS:**

- President:**
  - Ken Haner, Rite Solutions
- President Elect:**
  - Vacant
- Secretary:**
  - Laura Deady, Mikel Inc.
- Treasurer:**
  - Aram Smith, Copper River
- Education & Training:**
  - Mike Mahony, CTI
- Marketing:**
  - Amy Burrell, Patrona Corp
- Web Development:**
  - Chuck French, IR Tech
- Membership:**
  - Scott Paulin, NGG Svc.
- Programs:**
  - Kim Cranson, ESN
- Members at Large:**
  - Stacey Carter, Salve Regina University
  - Richard Ferro, NCMA National Liaison
  - Tony Hill, KMS Solutions

**INSIDE THIS ISSUE:**

SDVOSB Event	2
GSA Luncheon	3
NCMA Certification	3
Save the Dates	4
Why Join NCMA	5
NCMA-RI Wins Award	5



### President's Message

*Ken Haner*  
*Rite Solutions, Inc.*

We have had a successful start to our program year with the informative presentation by GSA Region 1 Director Kevan Kivlan and his associate Steve Hennessy on October 28th. There are some significant changes on going with GSA schedules both in terms of their market focus and how they are being administered and awarded. If you missed this information, I encourage you to visit the GSA web site, or see the details under our Programs sections below.

Speaking of programs, Kim Cranson, is busily preparing for 2016. Our next program will be in February at a new location. As many of you know the Atlantic Beach Club is shutting down, so we are working to secure a new location for our events. In addition, Kim is planning a late summer, early fall 5K fun run as a fund raiser and of course is lining up our agenda and speakers for the 2016 BI-Annual NUWC Industry Day in June. Please be sure to read through the program section of this newsletter, watch for upcoming email announcements, or visit our website, [www.ncma-ri.org](http://www.ncma-ri.org) With all of this activity Kim is looking for some help from our members. It does not have to be a large time commitment (although she will be happy to have you provide that), but even letting her know you will help with registration, or welcomes, or coordinate with the facility staff can take a huge burden off. If you are not sure what you can do, please contact Kim and ask her.

Sponsorships and registration for the June 14th Industry Day are now open with more announcements to follow. We have asked NUWC to consider expanding the information that they present so it has even more value to the attendees, increases the potential for competition, while staying within the legal guidance associated with any Government Procurement. Stay tuned for more details. We are also working on an exciting and very topical list of speakers to intertwine with the Business Opportunities throughout the day and as we are able to confirm their intentions to attend we will be sending out periodic updates to our agenda. June 14th is the date. Please book it in your calendars!

Finally, I hope you all had a wonderful and safe Christmas and New Year. It is supposed to be a time for family and friends, and to relax and take stock of both the Old and New Year's. I hope you all had the opportunity to stand down at least a little bit. I look forward to seeing you and wish you all great success in 2016.

*Ken Haner,*  
 President National Contract Management Association Rhode Island Chapter

## PAST EVENTS

# Veteran and Service Disabled Veteran Owned Business Matchmaker and Training Conference

On November 6, 2015, our RI Chapter NCMA participated in sponsoring the 9th Annual Veteran and Service Disabled Veteran Owned Business Matchmaker and Training Conference at the Officer's Club in Newport, RI, hosted by the Rhode Island Procurement Technical Assistance Center (RI PTAC)

The event drew over 100 small business participants from a variety of industries. It featured a panel discussion outlining key considerations and requirements veteran entrepreneurs actively seeking contracts need to know in order to work with prime contractors and governmental agencies. The industry panel included Small Business Liaison Officers (SBLO) from highly regarded organizations such as Sikorsky Aircraft, Raytheon, Rolls Royce Marine Engine, Electric Boat,

Government agencies participating included the Naval Undersea Warfare Center (NUWC), Naval Facilities Command MIDATL, and the UWC, the General Services Administration (GSA) and the Small Business Administration (SBA). The Rhode Island Commerce Corporation also participated in the event.

The event concluded with a training session highlighting the steps to applying for veteran owned small business verification with the Center for Verification and Evaluation (CVE) of the Veterans Administration presented by the key sponsor of the event, the Rhode Island Procurement Technical Assistance Center (RIPTAC).



### CENTER FOR BUSINESS OUTREACH at Salve Regina University *Connecting classrooms with the greater business community*

Looking for new semester projects! Use our expertise! Business Plans, Marketing Strategies, HR issues, Surveys and more.

Email: [CBO@salve.edu](mailto:CBO@salve.edu) for details or call Stacey Carter @401-341-2395.

You can also sign up via our Business Participation Form - <http://salve.edu/center-business-outreach>.

*Newsletter Questions or Comments? Please contact Vice President of Marketing: Amy Burrell at [ABurrell@PatronaCorp.com](mailto:ABurrell@PatronaCorp.com)*



@ NCMA Rhode Island Chapter

# General Services Administration (GSA) Federal Acquisition Service Luncheon

On 28 October 2015, the NCMA RI Chapter was honored to have Mr. Kevan Kivlan, Director of Customer Accounts and Research, General Services Administration (GSA) Federal Acquisition Service come speaker to our membership about current trends in GSA, upcoming changes and overcoming challenges within Industry.

The RI Chapter thanks Mr. Kivlan for taking this time to engage and educate our contracting community. Below provides highlights of Mr. Kivlan's presentation. Please visit our website to find presentation slides at <<http://ncma-ri.org/2016/01/12/ncma-presentation-10-29-2015>>

Highlights of the Event included:

- Overview of Federal Acquisition Service
- Overview of Category Management
- Overview of Common Acquisition Platform
- OASIS Overview
- Future Opportunities
  - Information Technology
  - GWACS/OASIS
  - Cloud
  - Network Services - EIS
  - BMO FSSI



## NCMA Education & Training Certification Opportunities



The National Contract Management Association (NCMA) is the only resource that provides you with education, credentials, networking, and publications for today's contract management professional. NCMA is here to inspire you to be the best contract management professional possible. We provide the tools and knowledge to

help you advance your career.

Our members join and support NCMA mainly because they want to further their own professional education. Distinguish yourself and advance your career with an NCMA certification. The CPCM, CFCM, and CCCM are certifications awarded to candidates who meet rigorous standards, including experience, education, training, and knowledge. They are professional designations of distinction, and carry the respect of their peers in the profession. The NCMA professional certification program is designed to elevate professional standards, enhance individual performance, and distinguish those who demonstrate knowledge essential to the practice of contract management. For more information: <<http://www.ncmahq.org/learn-and-advance/certification>>



# SAVE THE DATE

## Industry Day - June 14, 2016

The NCMA RI Chapter is actively preparing for our premier semiannual event, 14th Bi-Annual Industry Day at the Crowne Plaza in Warwick, RI and will strive to make this year's event a bigger success than the last! Industry Day 2016 is our regional event that brings Government and Industry together in an exceptional setting designed to promote professional growth and learning through the exchange of technical information and ideas. Industry Day 2016, will once again will be a day-long event that will include presentations by NUWC Division Newport (NUWC DIVNPT) leadership, and senior managers from every technical department. To enhance the day, we have implemented several noteworthy and value-added events:

- Exclusive Key Note invites to: US Senator RI - John "Jack" Reed and Rear Adm. Moises DelTorro III, Commander, Naval Undersea Warfare Center
- One-on-one meet and greets with NUWC Leadership
- Access to all presenters throughout the duration of the event
- Updated 2 year forecast of anticipated procurements

Below is a preliminary agenda

- 0700: Registration and Continental Breakfast
- 0800: NCMA Welcoming Remarks/DIVNPT Leadership Presentations
- 0845: DIVNPT Deputy Competition Advocate/Small Business Advocate
- 0900: Break, One on One with Speakers
- 0930: Corporate Operations Department Overview
- 1000: Undersea Warfare Combat Systems Department Overview
- 1030: Morning Break, Refreshments, One on One with Speakers
- 1100: Platform and Payload Integration Department Overview
- 1130: DIVNPT Technology Partnership Office Overview
- 1200: Break, One on One with Speakers
- 1230: Lunch –Speaker: Invited – Shannon Walker (PH.D) NASA ASTRONAUT - Technology of Tomorrow
- 1400: Ranges, Engineering, and Analysis Department Overview
- 1430: Sensors and Sonar Systems Department Overview
- 1500: Afternoon Break, Refreshments, One on One with Speakers
- 1530: Undersea Warfare Electromagnetic Systems Department Overview
- 1600: Undersea Warfare Weapons, Vehicles and Defensive Systems Department Overview
- 1630: Break, One on One with Speakers
- 1700 – 1900: Closing Remarks, Reception and Social in the Rotunda – hors d'oeuvres provided

### **DON'T MISS OUT ON SPONSORSHIP OPPORTUNITIES**

At this time we are offering Corporate Sponsorship opportunities! This is a unique opportunity to position your company to receive maximum exposure to Industry Day attendees and we encourage your participation as an Industry Day 2016 Corporate Sponsor. We are pleased to say that several companies have already indicated their desire to be Corporate Sponsors and you are invited to join their elite ranks!!! Please contact Amy Burrell at [ABurrell@patronacorp.com](mailto:ABurrell@patronacorp.com) by May 23, 2016 with interest!

## **NCMA RI Chapter Dinner – TBD**

## **NCMA RI - 5K Fun Run – TBD**

*Newsletter Questions or Comments? Please contact Vice President of Marketing: Amy Burrell at [ABurrell@PatronaCorp.com](mailto:ABurrell@PatronaCorp.com)*



**@ NCMA Rhode Island Chapter**

## Why Join NCMA?

Community, Credentials, Learning, Information, Networking, and Advocacy are important reasons people join NCMA. The NCMA community numbers well over 20,000 contract management related professionals with common objectives. There are many opportunities for connecting and networking with our peers, and sharing ideas related to our profession.

Membership gives us the opportunity to elevate our professional standing and credentials through NCMA's Certification program. This program is widely recognized and highly regarded by leaders in both industry and government. In fact many businesses and government agencies are influenced in their hiring and compensation decisions by candidates holding one or more of the NCMA Certifications.

NCMA is great source of learning and information gathering through its training conferences, webinars, Contract Management magazine, other publications, and of course it's newsy web pages. Learning and keeping current on hot topics by NCMA members often times costs significantly less than a non-member pays, and that other sources provide. And finally, though NCMA does not lobby, it does advocate for the contract management profession by informing and educating those people that make the rules under which the contracts management profession operates.

Reminder: you are a member, you must renew your membership annually by its anniversary date. Don't let your membership expire and lose these benefits. If your membership has expired or you never have been a member, please seriously consider joining now by taking the following steps: 1. Go to [www.ncmahq.org](http://www.ncmahq.org), upper tab "Join NCMA", Select your category, benefit/descriptive material and follow the applicable instructions to apply. 2. To be sure you get local benefits and event notices, please specify RHODE ISLAND in the Chapter Preference block of the application, and enter Promotion Code: NMI2016 If you are unsure about your membership, have any difficulty applying/renewing, or want more information, please email or call our Chapter VP, Membership, Richard Ferro, [rlfms@cox.net](mailto:rlfms@cox.net), 401 575-6456.



## NCMA – RI Awarded Silver Graalman Award

The Rhode Island Chapter was presented with the Walter R Graalman Silver award on Sunday December 13, 2015 in Washington, DC. President Ken Haner attended the leadership conference all day that Sunday and then was an active participant in the Government Contracting Conference that followed on Monday and Tuesday.

The Graalman Award recognizes a select few chapters nationwide who achieve excellence in activity, membership, and financial stability over 100 chapters located in 44 states, the District of Columbia and Germany. This award is an acknowledgement of the efforts from July 2014 to June 2015 which was led by Richard Cambra.

Congratulations to all of the Rhode Island chapter for the roles that you have played in our success.



## NCMA – RI is looking for Small Business Round Table (SBRT) Topics and needs your help!!

Please contact Tony Hill at [CAHill@kmssol.com](mailto:CAHill@kmssol.com) or by phone 912.552.8880 with SBRT topic ideas.